Capstone import dossier

Importation: A Practical Course · Module 17 · Practical activity

Sabbi

Activity. Deliver the final import dossier: one document combining every earlier deliverable, plus a five-minute presentation defending the plan. Treat any weak section as a genuine gap to strengthen before you place your first real order.

#	Deliverable	From	Done	Self-review (strong / needs work)
1	Product selection and viability scorecard	Chapter 3	☐	
2	Platform choice and supplier vetting record, with screenshots	Chapters 4 and 5	☐	
3	Contract terms and chosen Incoterm	Chapter 8	☐	
4	Final landed-cost model, with real researched figures	Chapter 7	☐	
5	Payment method and financing structure	Chapter 9	☐	
6	Freight forwarder and customs broker selection	Chapters 10 and 11	☐	
7	Full document set and product-specific permits	Chapters 12 and 3	☐	
8	Clearance instructions to your broker	Chapter 13	☐	
9	Delivery plan, receiving checklist and filing structure	Chapter 14	☐	
10	Risk register	Chapter 15	☐	

Five-minute presentation: defend your choices

Why this…	Your reasoning
Product	
Platform	
Supplier	
Incoterm	
Agent	
Financing	

Knowledge check

1. List the eight to ten deliverables that belong in a complete capstone dossier.

2. Which single earlier chapter would most change your plan if you had skipped it, and why?

3. What is the one part of your own plan you are least confident in, and what would you do to strengthen it before a real order?